

PRESS RELEASE

New partnership on the Danish IT transport scene launches strong market offensive

Denmark is currently witnessing the formation of one of the country's strongest IT transportation and logistics teams with a dedicated focus: Go4Logistics Group with the solution Go4TMS emphasizes its interests and growth plans in Denmark and Scandinavia with the signing of a strategic collaboration with Danish D&P Solutions. The two IT houses have formalized an alliance that excites D&P Solutions CEO Flemming Dissing: "With our current portfolio and strong partnership agreements, which, more than anything else, have the customers at the very centre, we see the future of transportation solutions, covering all industry IT needs".

Roskilde, April 14th 2023 – Just one month after its foundation, D&P Solutions is off to a strong start. Today, the company is launching its strategic partnership with Go4Logistics Group and, simultaneously, a strong market offensive by now also being able to offer the market a state-of-the-art TMS solution based on Business Central.

"The alliance with Belgian Go4Logistics Group draws threads far into the global IT, transportations, and logistics scene. Go4Logistics Group is part of the worldwide Cronos Group, counting 9,000+ employees and a customer base of 9,000+ companies in the Benelux. Combined with D&P Solutions' expertise, our deep roots in the industry and the fully automated route planning and optimization solution Norma LIVE using AI and machine learning, which we introduced together with Softec Technologies just a month ago, we have a complete portfolio based on the needs of the industry while, at the same time, offering flexibility and functionality to grow with our customers over time. And in real time", Flemming Dissing continues.

Thus, it is with great pride that D&P Solutions looks forward to demonstrating the two mentioned products Go4TMS from Go4Logistics Group, and Norma LIVE from Softec Technologies already at the transportation exhibition in Herning, Denmark, on April 20th – 22nd.

"Obviously, a partnership should be professionally rooted, but it should also be fun"

The words are Veerle Goossens', CEO of Go4Logistics Group that has built its growth and international expansion around an increasing customer base in Belgium, now choosing D&P Solutions as its first global partner.

"We have chosen a Danish partner as our very first business partner worldwide. Denmark is an interesting market due to the high penetration of Microsoft's Business Central among transportation and logistics companies, and since Go4TMS is based on exactly Business Central, the Danish market is an exciting growth opportunity for us", Veerle Goossens states.

"But the country – and the region – do not do it alone", she adds. "We have made a conscious and well-founded choice with D&P Solutions, because we see a clear synergy in the approach to our respective customer bases. Both Go4Logistics Group and D&P Solutions have a very clear philosophy of always keeping our customers at the centre – and an equally clear passion for the transportation and logistics industry. When mixing those two factors with great chemistry, it all testifies to professionalism at all levels, showing that both parties aim to create a collaboration that should be both easy and frictionless, not to mention fun – and then the results can only be amazing", Veerle Goossens continues.

PRESS RELEASE

"Indeed, we have high expectations to the strategic partnership with D&P Solutions, because they bring the same approach to the table: An unconditional focus on the Danish and Scandinavian transportation industry, which they want to take to the next level and future-proof with the best solutions. In short, we have not only formed a closely connected IT and industry collaboration. We are a close and powerful unit from day one. The alliance provides our current and future joint customers with strategic consultancy services covering 360 degrees of their business on the IT side, and taking responsibility for also very large, future transportation projects", concludes Veerle Goossens, CEO of Go4Logistics Group and Go4TMS.

###

Picture text – portraits of both Flemming Dissing and Veerle Goossens

STRONG MARKET OFFENSIVE UNFOLDS AT TRANSPORT 2023 – Denmark is currently witnessing the formation of one of the country's strongest IT transportation and logistics teams with a dedicated focus on realizing today's digital dreams of an entire industry – and creating tomorrow's growth. Scandinavia's largest transportation exhibition, running from April 20th – 22nd in Herning, Denmark, has been chosen as center stage for showcasing the new, strategic partnership between Go4Logistics Group (part of the Cronos Group) and D&P Solutions for the first time to the Danish and Scandinavian transportation and logistics industry. The Go4TMS solution will be demonstrated on exhibition stand J7272.

About D&P Solutions

D&P Solutions consists of experienced industry specialists in a brand-new set-up. Flemming Dissing has overseen a vast number of successful implementations and partnerships within transport and logistics in Denmark. Years ago, he founded Adacta's Danish, Baltic, and international activities, and most recently, he drove the NaviTrans expansion in the Nordics. Now, he heads a new company, D&P Solutions, as its founder and newly appointed CEO – a company leveraging his year-long experience and expertise within Navision/ Microsoft DynamicsNAV – today Business Central – upon which Go4TMS is based as a complete IT industry solution for transportation and logistics companies seeking continuously more effective and automatized work processes. On top, the company has extensive competencies within AI and machine learning through ground-breaking live route planner and optimizer Norma LIVE. From offices in Roskilde, D&P Solutions delivers its services to both national and international players within transport and logistics.

For more information: www.d-ps.dk

About Go4Logistics Group and Go4TMS

Boasting many years of experience, Belgian-headquartered Go4Logistics Group develops solutions for the transportation and logistics sector. Inspired by the needs of entrepreneurs in transport and logistics, Go4TMS was conceived as a new, innovative, all-encompassing solution based on Microsoft Dynamics 365 Business Central, formerly known as Microsoft DynamicsNAV. Go4TMS is a simple and user-friendly IT transportation solution focusing on industry challenges and needs, correlating all information and handling every aspect of daily operations, while at the same time having the flexibility and functionality to scale and grow with its customers. Go4Logistics Group is part of the Cronos Group.

Press contact at D&P Solutions

Flemming Dissing, CEO

M: +45 2727 1614

E: fdi@d-ps.dk